

Case Studies 2019

Commercial

Industrial Building

Houston, Texas

This 25,000 square foot, existing building is owned and occupied by a confidential oil and gas customer. The property is over 20 years old and had not received an upgrade to its lighting systems in the past 10 years.

The owner engaged IncentiFind to identify all cost-saving incentives available for lighting and several HVAC upgrades as well as application fulfillment to capture funding from the incentives. Further the owner leveraged IncentiFind's network of professionals to connect to a reputable contractor for the installation and analysis.

Eligible Incentives

EE* - Lighting

EE* - HVAC

R** - Solar

Captured Incentives

LED upgrade of all lighting totaling \$100K in incentives

Load Management and Sales Tax rebate totaling \$13K in incentives

Customer did not consider solar

*EE - Energy Efficiency
**R - Renewables

Project Cost: **CONFIDENTIAL**
 Cost-Savings From Incentives: **\$113K**
 VERIFY Report Fee: **\$1,500**

APPLY Services Fee: **25%** (contingency)
 Project Timeframe: **12 months**

Commercial Multifamily

Orange County, California

This 100,000 of existing is being retrofitted by a confidential large-scale developer with a focus on solar and energy efficiency improvements. The building is 20+ years old; however, it does not have any official historic designations.

The developer engaged IncentiFind to identify all cost-saving incentives available as well as application fulfillment to capture funding from the incentives. Further the owner leveraged IncentiFind's network of professionals to connect to tax and opportunity zone consultants.

Eligible Incentives

Solar

HVAC

Captured Incentives

Community Solar utility program
estimated at \$50k in incentives

On-bill financing program
for energy efficiency
improvements for \$100k

Project Cost: **CONFIDENTIAL**

Cost-Savings From Incentives: (Starting at) **\$150K**

VERIFY Report Fee: **\$1,500**

APPLY Services Fee: **25%** (contingency)

Project Timeframe: **3 years**

Commercial Office

Houston, Texas

This 300,000 square foot, existing building is owned and occupied by a confidential oil and gas customer. The property is over 20 years old and had not received an upgrade to its mechanical, electrical, and plumbing systems during its lifetime.

As part of the oil and gas company's sustainability initiative, all real estate assets must achieve reductions in energy consumption and, if applicable, production of renewable energy. The owner engaged Incentifind to identify all cost-saving incentives available as well as application fulfillment to capture funding from the incentives. Further the owner leveraged Incentifind's network of professionals to connect to a reputable contractor for the installation and analysis.

Eligible Incentives

EE* - Lighting

EE* - HVAC

R** - Solar

Captured Incentives

LED upgrade of all lighting totaling \$40K in incentives

HVAC Controls to all existing systems totaling \$150K in incentives

Customer did not move forward with solar on the building's roof

*EE – Energy Efficiency
**R – Renewables

Project Cost: **\$690K** (lighting upgrade & HVAC controls)

Cost-Savings From Incentives: **\$190K**

VERIFY Report Fee: **\$1,500**

APPLY Services Fee: **25%** (contingency)

Project Timeframe: **6 months**

Commercial Multifamily

Los Angeles, California

This new construction multifamily building (300 units) is being developed by a confidential large-scale developer. The majority of the building will be rental housing while the first floor will be retail space. The property is in an urban infill location and within an opportunity zone.

As part of the developer's sustainability initiative, all real estate assets must achieve LEED Platinum Certification and therefore, a high-level of energy and water efficiency as well as a renewable energy onsite generation. The developer engaged IncentiFind to identify all costsaving incentives available as well as application fulfillment to capture funding from the incentives. Further the owner leveraged IncentiFind's network of professionals to connect to tax and opportunity zone consultants.

Eligible Incentives

Whole Building*
Opportunity Zone
Tax Credits

Captured Incentives

Savings by design totaling \$250K (\$150K for EE** and \$100K for WC**)
Incentives are being estimated between developer and expert
Solar incentives from local and federal levels totaling \$300K

*Whole Building (a custom program for lighting, HVAC, envelope) Water Conservation is a separate incentive program.

**EE – energy efficiency

**WC - water conservation

Project Cost: **CONFIDENTIAL**

Cost-Savings From Incentives: (starting at) **\$550K**

VERIFY Report Fee: **\$1,500**

APPLY Services Fee: **25%** (contingency)

Project Timeframe: **3 years**

Commercial Multifamily

Seattle, Washington

This 50,000 square foot multifamily building is to be constructed by a confidential developer. The property will have 25 units of rental apartments along with common spaces.

The developer typically builds to LEED standards and considered adding renewable energy to this project. The owner engaged Incentifind to identify all cost-saving incentives available as well as our application fulfillment services to capture funding from the incentives. The project **saved \$45,000** in incentives as well as shortened their project timeline by several months due to expedited permitting.

Eligible Incentives

EE* - WB**

EE* - HVAC

R** - Solar

Captured Incentives

Whole building energy efficiency measures totaled \$10K

Local utility rebates for appliances and EE windows totaled \$10K

City of Seattle expedited this project's permit for green measures

*EE - energy efficiency
**WB - Whole Building

Project Cost: **CONFIDENTIAL**

Cost-Savings From Incentives: **\$45K**
(plus expedited permitting)

VERIFY Report Fee: **\$1,500**

APPLY Services Fee: **25%** (contingency)

Project Timeframe: **2 years**

Commercial Mixed-Use

San Jose, California

This 40,000 square foot, existing building is owned and occupied by a confidential retail business. The property is 15 years old and is undergoing a complete retrofit from office to mixed-use which includes retail.

Given that the project was undergoing a major use change and the majority of the interior would be gutted, the owner wanted to see what type of incentives were available for their project. In addition, they considered adding renewables as well as green stormwater infrastructure to the building. The owner engaged Incentifind to identify all cost-saving incentives available. Further the owner leveraged Incentifind's network of lenders to connect to a PACE capital provider to finance the project.

Eligible Incentives

EE* - Appliances

WC**
Technology

WC** - Irrigation

Captured Incentives

Savings By Design for EE appliances totaled \$100K

Utility rebates for water efficient technologies indoor totaled \$90K

Utility rebates for outdoor irrigation upgrades totaled \$20K

*EE - energy efficiency
**R - renewables

Project Cost: **CONFIDENTIAL**

Cost-Savings From Incentives: **\$210K**

VERIFY Report Fee: **\$1,500**

APPLY Services Fee: **25%** (contingency)

Project Timeframe: **15 months**